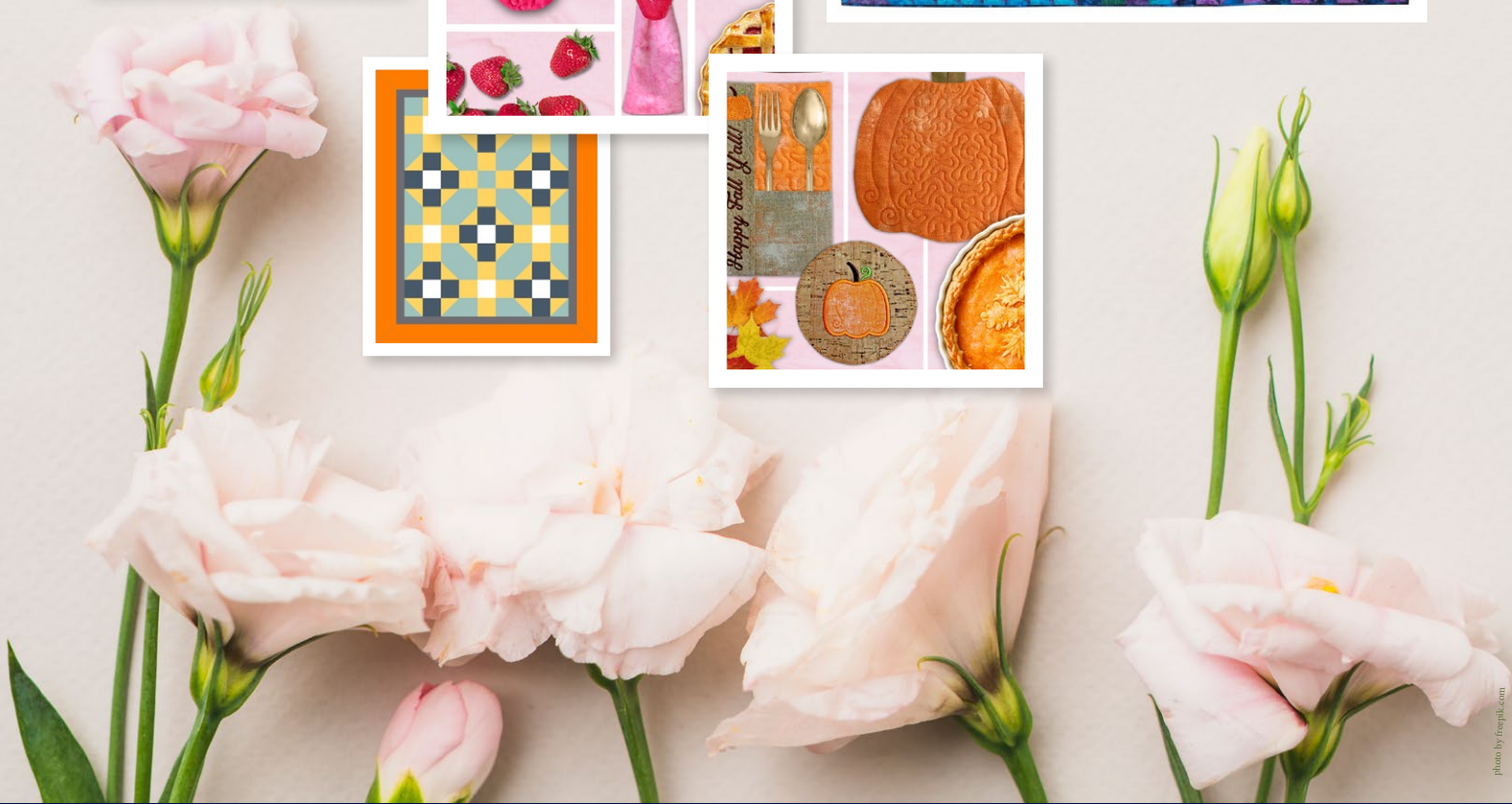
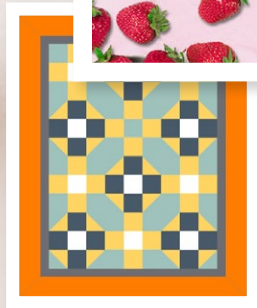


June 2018

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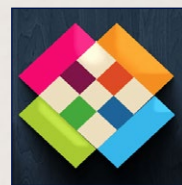
2

Jerry Stube Designs



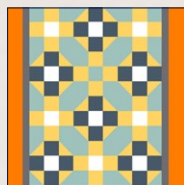
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FabShop Membership

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For information, contact Mandi Schulz at (360) 666-2392.

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Memphis Blues



73" x 85"

This could be the next best **Block of the Month** you need in your shop!

- ◆ Twelve months, many techniques you can teach.
- ◆ Lots of opportunities to interact with your customers.
- ◆ Easy blocks with an unusual setting that contain NO Set-in Seams and NO Y-Seams.
- ◆ Shop guides available.
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Memphis Blues uses 15 batiks from the Foundations line from Island Batiks.

You will NEVER run out of fabric for this BOM! Yep, never!

You can always add more people to the list because you can always get more fabric.

Also receive a free small quilt pattern to share with your customers with the purchase of a minimum of 6 patterns. Fits an 18" doll.



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I do not have scraps, I have seeds for the next quilt!



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This is a very good profit building quilt.

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QUILTBLX



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Retail: \$6.00 Wholesale: \$3.00

Small Format: Printed on heavy 12pt. card stock, folded to 4.25 x 5.5 and packaged in a crystal clear bag.
Easy to follow: Step by step instructions with clear greyscale illustrations at every step.
Multiple color examples pictured on the front and back covers.
Perfect for Kits: Keep the retail price of your kits in the sweet spot for your customers.

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Multi-Size Projects:

[Bouquet](#), [Over and Under](#), [The Road Home](#), [City Streets](#) and [Windmill](#) all include a pillow, a table runner and also crib, throw and twin quilt sizes (all projects with and without borders).

Make it Cozy:

The [Tea Cozy](#) and [Coffee Press Cozy](#) are easy to piece - these reversible cozies make a great small project and include several sizes (**perfect for sewers not yet into quilting**).

Banner / Runner & Pillows:

[Old Glory](#), [Savor The Journey](#) and [Welcome](#) measure 12.5 x 40.5 finished. They feature easy piecing or simple appliqué and can be made as a table runner, wall quilt or a bench pillow.

[Nine by Nine](#) and [Block by Block](#) are perfect beginner projects – build a beginning quilting class around these easy patterns or kit them up in your favorite line of fabrics.

Each project is shown in multiple color ways - designed to inspire quilters - **and help you sell more fabric.**

Mailing Address: 4550 SW Betts Avenue #3, Beaverton OR 97005

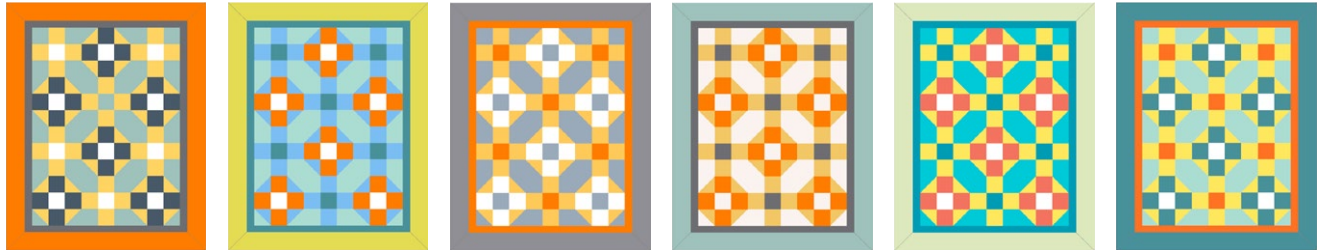
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Beginning

A Learn-to-Quilt Program Guide

by Debbie Welch, Quilting Possibilities



QUILTING by Machine



A Class Anyone Can Teach!

New quilters are the lifeblood of your quilt shop. That's what this special beginner class, developed by a seasoned quilt shopowner, is designed to do. Debbie Welch has been teaching Beginning Quilting by Machine in her shop several times a year for 20+ years.

- **Eight, easy two-hour classes.**
- **Complete directions for a small quilt featuring two easy blocks that create a new, secondary pattern when combined. Two simple blocks add up to a lap or baby quilt that can be finished during class.**
- **Minimal homework.**
- **Includes printing masters:**
 - **Instructor's Guide** includes guidelines for conducting each class, plus a list of products to demonstrate and items to have in stock for each class and for add-on sales after class
 - **Illustrated Student's Handbook** with complete directions for each class
 - **Class Supply List** so students come to the first class prepared to start their quilts
 - Nametags to print for students
 - Quilt label template to print on fabric for each student to add to their quilt
 - Certificate of Completion
 - Student coupon for Advanced Beginners Class
 - Marketing poster and in-store sign

"We have been running the program for over 6 years and have had over 300 people take the class. We have three teachers that teach it and while some of their personal quilting skills make them want to change a few things, I've asked them not to... this way people have the option to pick up their own nuances after the basics are learned. Besides, if someone didn't quite get something, they could come to another teacher's session and learn the same thing again!"

It's the best \$100 you'll ever spend! We charge \$100 for the 8-session class and \$20 per workbook that we print in color. It has been a very, very profitable class!

Then, once you have a few base customers from that class, you can add on the quilts classes they want to make. We usually end up having a full class of another project from the attendees of the beginning quilting!"

— Karen Taylor, A Scarlet Thread

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